



DEPARTMENT OF FINANCE AND ADMINISTRATION  
OFFICE OF PURCHASING, TRAVEL & FLEET MANAGEMENT

Website: <http://www.dfa.ms.gov>

E-mail: [PurchasingandTravel@dfa.ms.gov](mailto:PurchasingandTravel@dfa.ms.gov)

Telephone Number: 601-359-3409 Fax Number: 601-359-3910

### Table of Contents

Featured Contract.....	1
Surplus Property.....	2
News Around the State.....	2

### The Office of Purchasing, Travel and Fleet Management

**Ross Campbell, Director, OPTFM**  
Ashley Harrell

**Michael Cook, Director, OPT**  
James Brabston  
Candice Hay  
Regina Irvin  
Neshell Myers  
Steve Tucker

**Symone Bounds, Director of Marketing and Audit**  
Yolanda Thurman  
Ramona Jones  
Carlos Galloway

**Wayne Cranford, Director, Bureau of Fleet Management**  
Billy Beard



## FEATURED CONTRACT

### Ammunition

#### Commodity: Ammunition

This state contract features various types of ammunition. With this ammunition contract, you have a large selection of vendors and ammo to choose from.

**Type of contract:** Negotiated contract – *remember, this means that you can negotiate your best price from the vendors on contract!* This has not always been the case. Up until this current contract, ammunition was limited to approved QPL items only. Due to the complexity of this commodity and the multiple requests to broaden the ammo offerings, this contract has gone from a competitive fixed price contract to a negotiated contract. This has allowed ammunition manufacturers to offer their top two hundred ammo items. This negotiated contract was established on the basis of proposals from many vendors. These proposals are evaluated with contracts being awarded to all vendors whose prices are "comparable." These contracts may be used by any agency. Negotiated contracts are "convenience" contracts and serve to establish a **maximum price** that can be paid for any item covered by the contract. Agencies may purchase items covered by a negotiated contract from other than the awarded contract vendor, provided they follow the applicable procedures set forth in Section 31-7-13 of the Mississippi Code, 1972 Annotated.

#### Dates of Ammunition Contract: June 1, 2017 through May 31, 2018.

As of June 1, 2017, we now have 4 manufacturers on contract offering a variety of new and reloaded ammunition. The best way to look at ammo and compare prices among the vendors is to go to our website for ammunition products at: <http://www.dfa.ms.gov/dfa-offices/purchasing-travel-and-fleet-management/purchasing-and-travel/negotiated-contracts/a-b-c/ammunition/>

**Contract Analyst:** Steve Tucker, [stephen.tucker@dfa.ms.gov](mailto:stephen.tucker@dfa.ms.gov)

## Surplus Property

Surplus Property has a new person accepting State Property. **Mr. Eddie Jones, is now scheduling appointments to deliver your items to Surplus Property. He can be reached at 601-939-2050.**

Also, we can pick up your items as long as it is around the Jackson Metro area, If you are unable to deliver them. Try to make it worth the trip if we have to come and pick your items up.

If you are in the Northern or Southern part of the state, you will need to have a full truck load (100 items or more) for us to come and pick up for you. Do not call, if you only have a couple of pieces.

Remember, we take electronics, furniture, vehicles, lawn equipment, heavy equipment, etc. If you have vehicles/heavy equipment that you need to sell, we can sell it for you and reimburse the funds to you. We use a government online auction service that reaches all over the country and even overseas. We can sell the items here at Surplus or even in place at your site. **For more information about our auction services, please call Alan Crawford at 601-939-2050.**



### Want To Find More Minority Contractors?

[www.mnbr.org](http://www.mnbr.org)

### Our Online Registry Gets You Connected

Mississippi Development Authority's minority and woman-owned business online registry can put you in touch with minority contractors. You can search by geographical location, type of service and products provided or by our easy-to-use alphabetical listing.

### What are the benefits of utilizing a minority contractor?

#### Gain a Competitive Advantage

Minority-Owned companies are in a better position to provide personalized customer service and flexible and innovative solutions to challenges which gives your organization a competitive advantage.

#### Efficient Utilization of Resources

Increased competition creates cost saving opportunities for consumers. Minority-Owned companies often have low overhead and respond efficiently to the needs of procurement professionals.

#### Greater Representation and Community Development

Contracting with minority-owned companies has a direct economic impact on entire communities where minority-owned companies have incorporated their businesses.

#### Start searching online now

Visit [www.mnbr.org](http://www.mnbr.org)

For information contact Derek Finley at Mississippi Development Authority at 601.359.2036 or e-mail: [dfinley@mississippi.org](mailto:dfinley@mississippi.org)

